



Industry Focus : **Hi-Tech**

Candidate Name - AW

ROLE DETAILS

Contract / Perm	Permanent
Title	HR
Profile	Human Resource
Location	London, UK
No of yrs of exp reqd	8 + Years

Case Study: HR_London

CLIENT

Our client

An Artificial Intelligence consultancy which provides expertise in Enterprise application integration (EAI) and Business Processes Management (BPM) to global clients.

Business Challenge of the client

The role of HR is very significant in any organization. The absence of a capable HR personnel was proving to be detrimental to the growth of our client and was introducing inefficiencies and delays in the entire process. This position was open for long, thus it became all the more critical to close it on an urgent basis.

Challenges faced in fulfilling this role

The main challenge was to find out candidates who were well versed with both HR and Operations kind of responsibilities since this role was more of a dual responsibility role. Most of the consultants were either good in HR or Operations.

What is unique and challenging about this closure

To convince candidates for such type of role and salary negotiations required persistent effort in followups, which eventually made this closure happen. Also, being a non IT kind of closure made it particularly interesting since we deal with technical roles mostly.